


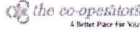
NNAC Insurance Program

- Some history on the program
- What's been happening behind the scenes
- Why the Changes
- Where do we go from here
- email:
StrategicClientManagement@cooperators.ca

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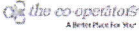
NNAC – Behind the scenes

- This account was previously managed by corporate accounts
- Approx 2014 distribution was changed to local advisors
- 2016 New system for business insurance launched by cooperators
- 2017 Existing policies begin transition to new system

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NNAC – Why the changes

- One point of contact makes it easier for everyone involved
- Consistency of coverage, information and process
- Efficiency
- Affordability

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What will new policies look like

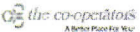
- The paper it's printed on will look different
- Everyone will have the same advisor who will be located in Ontario
- All procedures and contact information will be updated closer to implementation date
- For now, it's business as usual until June of 2018

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What the new policies look like

- During review, we noticed some discrepancies between groups.
- Coverage will be as follows for all groups

• Commercial General Liability	\$5,000,000	Deductible	\$1,000
• Medical Payments	\$10,000	Deductible	\$0
• Non Owned Auto	\$5,000,000	Deductible	\$0
• Tenant's Legal Liability	\$1,000,000	Deductible	\$1,000
• Blanket Accident	\$100,000	Deductible	\$0

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